

The Capital Group Global

Corporate Advisor and Consultant

STEPHANIE HERMAN

Stephanie Herman is a seasoned businesswoman with over 30 years of experience in all aspects of real estate, inclusive of project business assessment, site selection and acquisition, due diligence, entitlement issues, survey review, title review, market analysis, capital formation, construction oversight, development and sales. Some of her accomplishments include: Management of The Jockey Club of Miami, a 38-acre, 5-star resort on Biscayne Bay in Miami, overseeing the four revenue streams – the Food & Beverage Operation, Hotel Management, Mega-Yacht Marina Operation and a Private Membership Drive that garnered a base of over 1100 members, with reciprocal membership rights to luxury resorts throughout Europe, South America and Asia. Successful site selection, feasibility analysis and development of a 208-key hotel, operating as the Hilton Inn and Conference Center in Fort Lauderdale, including the initial negotiations for land purchase, title & survey review, the zoning/entitlement process, construction oversight, the organization of the sales and marketing efforts once the hotel was up and operating and finally a successful sale for profit. Responsibility for the due diligence & site analysis in assembling three contiguous land parcels for a mixed-use condominium, office and retail site, identification and vacation of a common- law alley easement, negotiating with and securing releases from owners of adjacent parcels, working with 14 departments of the City of Miami to comply with all zoning and departmental regulations and finally obtaining site plan approval from the City.

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